

RIA WorkSpace vs Local IT Provider

Securing the right IT partner for your RIA

RIA WorkSpace :

RIA WorkSpace specializes in managed IT services tailored specifically for RIA and financial advisory firms. Our platform, powered by Microsoft, delivers comprehensive IT management, cloud services, IT compliance, and enterprise-level cybersecurity designed for the unique needs of wealth management professionals.

Local IT Provider:

Local IT providers typically support a wide range of small businesses across many industries. They offer general managed IT services, helpdesk support, and cybersecurity. Their solutions are designed for broad business needs rather than the specialized IT compliance, security, and technology requirements of registered investment advisory firms.

	RIA WorkSpace	Local IT Provider
Built exclusively for small & midsize RIAs	✓ Yes	?
Deep RIA cybersecurity & IT compliance expertise	✓ Yes	?
Dedicated IT team (not a call center)	✓ Yes	?
Primary Support Engineer who knows your firm	✓ Yes	?
Strategic & proactive technology planning	✓ Yes	?
SEC aligned IT documentation & IT support	✓ Yes	?
Seamless onboarding with minimal downtime	✓ Yes	?
Employee retention	93%	?
Client retention	96%	?
Customer satisfaction score	98%	?
Google 5 star rating	4.9 ★★★★★	?
Transparent billing and pricing	\$155 per employee per month	?